



# POCT SERVICES

## Complete Medical Solution

298-281, Transport Nagar, Kanpur Road, Adjacent  
Transport Nagar Metro Station, Lucknow-226012, UP, INDIA  
Mobile: 9935055557, 9889816176 Tel.: 0522-2433023  
E-mail: poctlko@pocservices.com www.pocservices.com

### QUOTATION

Ref. No. POCT/LKO/QTN/19-20/10

Dated: 09.05.2019

To,  
The HOD  
Department of Transfusion Medicine,  
KGMU, Lucknow

Sub: Quotation

Dear Sir,

We wish to offer our minimum and best possible price of your required items for your kind perusal and consideration. We hereby request you good self kindly to issue a Rate Contract of 5 years for the items with prices mentioned as below:

**Medonic M20 GP, Make: Boule**

Sr. no.	Product Name	Pack Size	Unit Price	GST@%	Price per unit (inclusive Tax)
1	Diluent	20 ltr.	Rs. 8,580.00	12%	Rs. 9,610.00
2	Lyse	5 ltr.	Rs. 19,266.00	12%	Rs. 21,578.00
3	Boule Calibrator	3 ml	Rs. 10,476.00	0%	Rs. 10,476.00
4	Boule Control	6 x 4.5 ml	Rs. 23,862.00	0%	Rs. 23,862.00
5	Boule Cleaning kit	1 Pack	Rs. 20,952.00	12%	Rs. 23,466.00
6	Capillary 1000	1 Pack	Rs. 15,000.00	12%	Rs. 16,800.00

### Terms & Conditions:

- 1) **Payment** : Against the submission of invoice.
- 2) **Supply**: Within 8-10 weeks.
- 3) **Validity**: Offer valid up to 3 month.

Hope you will find our offer very positive and favor us with your valued order.

Thanking you,  
For POCT Services

Authorized Signatory

  
Head  
Dept. of Transfusion Medicine  
King George's Medical University, U.P.  
Lucknow

# SUPPLY ORDER

FROM  
CHIEF MEDICAL SUPERINTENDENT

To: POCT Services diamond tower (daygarj)  
Cantt road Lucknow

No. 3439 /PS-1/LLR/2018-19

Date 19-09-18

Reference:

Your Quo/AL/CMCD/DWR/CMC. No. 169/PS/RC -PL/2018-19

Dated-03/08/2018 Valid Up to-MOU

DEAR SIR,

Please arrange to supply the articles as per details given in schedule 'A' latest by up to 20days.

1. Order stands Cancelled if delivery not made by due date unless extension approved prior to supply
2. Interior and unsatisfactory supplies and rejected articles shall be returned at your risk and cost
3. Bill in triplicate, no advance payment, V.P.P. through bank not acceptable Government Institution
4. Commercial Tax, Sales Tax, extra, if legally applicable.
5. Financial sanctioned by principal, Medical College, Kanpur. Dt. .... Rs.695439.00/-
6. Please supply at... LLR Hospital

## SCHEDULE

S.no	Consumable name	Pack Size	Number Pack	Cost per kit	Total cost
1.	Diluent for M Series USFDA approved reagent	20 liter	60	8580.00	514800.00
2.	Boule control(low,normal,high)	6x4.5 ml	02	23862.00	47724.00
3.	Boule cleaning kit	1.5 liter	04	20952.00	83808.00
4.	<del>XXXXXXXXXX</del>	1 unit	03	<del>XXXXXXXXXX</del>	<del>XXXXXXXXXX</del>
				TOTAL-	695439.00

NO..... /PS-1/LLR/2018-19 of date-

Chief medical superintendent

COPY forwarded to:

1. M.O. I/C Store
  2. Store Keeper
  3. Accountant/Head Clerk
  4. The D.I.S.P.S. Kanpur
- LLR Hospital.....  
LLR Hospital .....  
39-Medicine and Chemical.....  
For Information.....

Chief Medical Superintendent



Stockholm 2014-09-05

**Certificate of Authorization**

Whom it may concern

This is to certify that

**POCT SERVICES**

**101 A -102 B, First Floor, Diamond Tower  
Udayganj, Cantit Road  
Lucknow  
India**

We, Boule Medical AB, manufacturer of Medical hematology instruments and reagents,  
(Domnarvsgatan 4, SE-163 53 Spånga, Sweden) hereby certify that

**POCT SERVICES**

**101 A -102 B, First Floor, Diamond Tower  
Udayganj, Cantit Road  
Lucknow  
India**

is the exclusive Super distributor for the Medonic, Quintus cell counter for Human-line products and its original, Boule manufactured reagents and controls, calibrators in the territory of Uttar Pradesh, Uttarakhand, Himachal Pradesh, Delhi ( trade business), Rajasthan and Jammu & Kashmir for the North Region and in the territory of Bihar, Jharkhand, West Bengal, Odisha and North Eastern States for the Eastern region.

POCT SERVICES is our non-exclusive distributor of Exigo, Exigo Eos cell counter for the Veterinary- line and its original, Boule manufactured reagents and controls, calibrators in the territory of Uttar Pradesh, Uttarakhand, Himachal Pradesh, Rajasthan and Jammu & Kashmir for the Northern region and in the territory of Bihar, Jharkhand, West Bengal, Odisha and North Eastern States for the Eastern region.

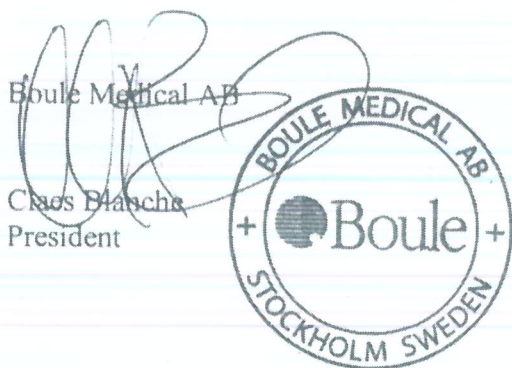
As a Super distributor POCT SERVICES is eligible to sell to the End Users directly in the state of Uttapradesh, Utrrakhand and Himachal. He is authorized to appoint sub distributors to cater the end users in the other remaining states as mentioned above.

During the said time period no initiative from Boule Medical AB will be made towards any other company in the said above territory these products and equally POCT SERVICES cannot promote any competitive products from other manufacturer unless accepted in writing by Boule Medical AB.

# Boule

After the above time period both companies will mutually decide how to continue in this cooperation and jointly work for the establishment of a formal exclusive contact between the two firms.

As exclusive Super distributor they have right to bid, negotiate and sign agreements regarding delivery of these products in the territory, and they are verified to hold the required knowledge regarding system maintenance and repairs.



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